

SalesReach

TELECOM for CARRIERS

SalesReach Telecom for Carriers™ includes everything a carrier needs to run their business on Salesforce.com. It does so in a way that speeds the growth of both their direct and channel sales efforts, improves customer satisfaction and lowers the cost of customer acquisition.

	<ul style="list-style-type: none"> • Determines service availability for up to 10,000 locations at once • Calculates markups from underlying supplier costs via API • Computes selling prices • Posts results into the salesforce opportunity product line items • Updates forecast & provides data for quote & contract documents
	<ul style="list-style-type: none"> • Takes a feed from billing • Applies all your compensation rules • Calculates commissions due • Splits them between all recipients • Posts them to the opportunity & Salesforce Partner Community • Eliminating manual sending of reports.
	<ul style="list-style-type: none"> • Directly connects Salesforce to your billing system • All work is done in Salesforce & parsed to your billing system • Billing system does the billing transactions • Join eliminates swivel-chairing between apps • You get one system to train on, work in and manage • All data is always synchronized.
	<ul style="list-style-type: none"> • Provides a way to grow your channel program easily & inexpensively • Agents purchase SalesReach Telecom for Agents • SalesReach provides dedicated resources to them • SalesReach signs your agent contract and passes through up to 100% of the commissions earned to the agent selling your services • You sell more services, we sell more licenses
 	<ul style="list-style-type: none"> • It's hard to get needed IT resources just as you need them. • It's nearly impossible to get them on an "I need it now" project. <hr/> <ul style="list-style-type: none"> • Our team of salesforce.com certified admins & developers are included • Get salesforce.com administration and development services as needed • Workflows, reports, dashboards, Apex code, APIs designed and implemented, Lightning Process Builder processes • No problem - all are included

For more information contact us at sales@salesreachsoftware.com, by [clicking here](#) to request more information or by phone at (844) CLOUD-01 option 1.

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